Network Analysis:

The Hidden Structures behind the Webs We Weave 17-213 / 17-668

Social Capital 1: Benefits of Network Diversity Tuesday, November 12, 2024

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2-min Quiz, on Canvas



Social Capital

Network social capital

The resources that individuals or groups can draw from the structure of social networks

Individual level

- Individual's position in a network can confer opportunities to benefit
- Example: degree centrality

Subgroup level

- Teams composed of members in certain network positions can benefit
- Himalaya expedition teams with diverse member composition more likely to succeed (reaching the top and fewer member deaths)

Network level

- Structure of the entire network can benefit everyone in the network
- Example: small-world networks and musical performance

Categories of network social capital

Bridging social capital (Today)

- Advantages of diversity
- Information advantage, divide and conquer

Bonding social capital (Next lecture)

- Advantages of cohesion
- Norms, trust, support

When the tie is the bridge

Bridging social capital



Tie is the bridge: Network Bridging

- A shortcut that connects otherwise separated social contexts.
- Bridging ties are the conduits through which non-redundant information can flow through.



Node is the bridge: Network Brokerage

- The separation among one's alters
- Alters likely come from different social groups

Network Bridging



Sociologist, Mark Granovetter's PhD dissertation (1970's)

Counter-intuitive discovery: 55% of professionals who got their jobs through network ties found out about the new job opportunities through **acquaintances** (meet less than twice a week)

The forbidden triad



Remember **structural balance** theory?

A-B is a "strong" tie A-C is a "strong" tie

Then, to reduce cognitive dissonance, A may try to introduce B and C

Similarly, B and C may try to become friends to reduce their own cognitive dissonance.

Hence, a triad with only two "strong" ties are less likely to exist

Tie strength: interaction frequency, reciprocity, emotional intensity



A strong tie:

- Usually embedded in dense clusters
- Closed triangles

A weak tie:

- Less likely to introduce each other's friends
- Less likely to be embedded in dense clusters

Key assumption: Strong ties are embedded in clusters Ties that **bridge** clusters are likely to be **weak ties**



Granovetter created a measure of bridge length \rightarrow "Local bridge of degree *n*"

Bridge length of the A-B tie:

- second shortest path length



This measure requires global network information \rightarrow unmeasurable with small-scale network data

Weakness of ties was **a good proxy** for the structural bridging



Strong ties transmit redundant information circulating in the local cluster

Weak ties have higher probability of transmitting novel information circulating in a distant cluster

News about new job openings are more likely to come through weak ties

 \rightarrow Hence, the strength of weak relational ties

SWT: 50 years of empirical research

The Strength of Weak Ties

35785 citations (2.3 per day) Citation count in 2016

social sciences management, biology computer science statistical physics

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Wealth of Nations: 35744 citations

SWT: 50 years of observational (correlational) research

The Strength of Weak Ties

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Citation count in 2023

The strength of weak ties

AuthorsMark S GranovetterPublication date1973/5/1JournalAmerican journal of sociologyPages1360-1380

Publisher University of Chicago Press

Description Analysis of social networks is suggested as a tool for linking micro and macro levels of sociological theory. The procedure is illustrated by elaboration of the macro implications of one aspect of small-scale interaction: the strength of dyadic ties. It is argued that the degree of overlap of two individuals' friendship networks varies directly with the strength of their tie to one another. The impact of this principle on diffusion of influence and information, mobility opportunity, and community organization is explored. Stress is laid on the cohesive power of weak ties. Most network models deal, implicitly, with strong ties, thus confining their applicability to small, well-defined groups. Emphasis on weak ties lends itself to discussion of relations between groups and to analysis of segments of social structure not easily defined in terms of primary groups.

Total citations Cited by 71117



Wealth of Nations: 35744 citations

16

Continuing debates: The diversity-bandwidth tradeoff



FIG. 1.—The diversity-bandwidth trade-off. As structural diversity increases, channel bandwidth decreases.



Bandwidth: Interaction strength of tie

- Volume of information: high
- Novelty of information: low

Diversity: ties to non-overlapping groups

- Volume of information: low
- Novelty of information: high

Having diverse ties means volume of information transmission is low, but novelty is high

Having ties with high bandwidth lowers the proportion of novel information, but you get higher volume, so the volume of novel information can be substantial

Continuing debates: Getting a job with weak ties

n of Dyads Engaged in N% Tagging 20 40 60 80 100 Tie strength distribution 20 40 60 80 Tie Strength As Measured by N% of Tagging (Weak to Strong) on of Dyads Engaged in N% 20 40 60 80 20 40 60 80 Tie Strength As Measured by N% of Posting (Weak to Strong) ds Overtapping 80 100 1% F 80 ti Mit Proportion 0 20 40 60 80 10 Tie Strength As Measured by N% of Friends Overlapping(Weak to Strong (Gee et al. 2017) ransmittee & Transmitters Only ransmittee & All Friends

Strength of strong ties in job mobility:

- Facebook users' subsequent jobs were at a place where a weak tie worked
- Because most FB friends were composed of weak ties
- However, strong ties were more "effective"

Continuing debates: Getting a job with weak ties



Similar story across 55 countries

Shortcoming:

- Correlational evidence (inconclusive)
- Job information transmission was not directly measured:
 - First, user A reports working at company c at date D1. Second, user B reports working at that same company c at a later date D2, with D2 and D1 being at least one year apart. Third, user A and user B were friends on the social network at least one full year before D2. In the weak tie literature, when these three criteria are met, a tie is considered a "**sequential job**" tie, which represents the state of the art in measuring relational job mobility.

Continuing debates

A LinkedIn study finds experimental evidence that weak ties are effective (Rajkumar et al. 2022)

First study with causal evidence

 Experimentally manipulated recommendation algorithm (PYMK)





Continuing debates: Are bridging ties really weak?



With population-scale communication network data, we can finally observe the long bridging ties that Granovetter envisioned

However, these long-range bridges are rare \rightarrow Unobservable in the small-scale network data in the 1970s

Continuing debates: Are bridging ties really weak?



The strength of long-range ties in population-scale social networks

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Long bridges are rare,...

but not necessarily weak

Continuing debates: Are bridging ties really weak?



Population-scale communication data reveal the strength of long bridging ties There can be exceptions to the diversity-bandwidth tradeoff

But recall the "forbidden triad" How can the bridging ties be so strong?



The strength of long-range ties raises the question of how they come about

Q: How do strong, long-range ties form?

Strong ties lead to triadic closure (forbidden triad) \rightarrow Strong ties are not likely to be bridges

Bridges tend to decay quickly \rightarrow So how can they be strong?

Hypothesis 1: Intimate Strangers



Hypothesis 1: Intimate Strangers



Hypothesis 2: The strongest ties survive to become bridges



Time 0



Hypothesis 2: The strongest ties survive to become bridges



Time 0





Range = 2 Range = 3

Hypothesis 2: The strongest ties survive to become bridges



Time 0



Time 2



Time 1

Range = 2

Hypothesis 2: The strongest ties survive to become bridges



Time 0



Time 2



Time 1

Range = 2



Hypothesis 2: The strongest ties survive to become bridges



The survived ties that used to be stronger show:

- larger cognitive distance on COVID-related topics (e.g., school reopening vs. depression)
- larger disagreements about vaccination (pro- vs. anti-vaccination)



Hypothesis 3: People learn to **adapt** through disruptive events

- Befriend strangers
- Flexibly adjust to local norms of interaction

social networks are rebuilt after disruptive life events

- Interstate migration
- College attendance in different state
- High school transfer



Source: Jahani et al. (2022)

Result: People with these experiences can form and maintain higher proportion of bridging ties



The strength of weak ties

Not just for jobs, but owning expensive devices and higher donations





People whose high schools abruptly closed



So, do people adapt/learn to form and maintain bridging ties? (individual-level explanation) Or do strong relationships survive over time and become bridging ties? (tie-level explanation)



Fig. 4. Conditional on degree, people who (A) are interstate migrants or (B) attended multiple high schools have more long ties than matched controls. Qualitatively similar relationships hold when restricting the analysis to less-directly implicated ties — those within the current state (A inset) and those outside of high school (B inset). All estimates are post-stratified by gender, age, and hometown county income bins.

When the node is the bridge

Structural holes



Ronald Burt

Extended the idea of bridging ties

- From ties to nodes
- The node is the bridge
- Emphasis on individual's agency
- Benefits that accrue to individual

Structural holes



Ronald Burt

Extended the idea of bridging ties

- From ties to nodes
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- Emphasis on individual's agency
- Benefits that accrue to individual



James vs. Robert

How are their positions different? Who spans more structural holes?





 $C_i = \sum_{i=1}^{n} c_{ij}$

i's dependence on *j*: Proportion of direct communication with *j* and the sum of the indirect communications with *j* through common neighbors, *q*

$$p_{ij} = \frac{z_{ij}}{\sum_q z_{iq}}$$
 communication with j relative to the sum of i's total communications

i's total constraint is the sum of i's pairwise constraints

$$c_{ij} = \left(p_{ij} + \sum_{q} p_{iq} p_{qj}\right)^2$$

$$c_{ij} = \left(p_{ij} + \sum_{q} p_{iq} p_{qj}\right)^{2}$$
$$c_{ij} = p_{ij}^{2} + 2p_{ij} \sum_{q} p_{iq} p_{qj} + \sum_{q} p_{iq} p_{qj}^{2}$$

Network constraint can be interpreted as a composite measure consisting of size, density, and hierarchy.

$$c_{ij} = \left(p_{ij} + \sum_{q} p_{iq} p_{qj}\right)^{2}$$

$$c_{ij} = p_{ij}^{2} + 2p_{ij} \sum_{q} p_{iq} p_{qj} + \sum_{q} p_{iq} p_{qj}^{2}$$

$$c_{ij} = p_{ij}^{2} + 2(p_{ij} p_{iq_{1}} p_{q_{1}j} + p_{ij} p_{iq_{2}} p_{q_{2}j} + \dots) + (p_{iq_{1}} p_{q_{1}j} + p_{iq_{2}} p_{q_{2}j} \dots)$$

2

$$c_{ij} = p_{ij}^{2} + 2(p_{ij}p_{iq_{1}}p_{q_{1}j} + p_{ij}p_{iq_{2}}p_{q_{2}j} + \cdots) + (p_{iq_{1}}p_{q_{1}j} + p_{iq_{2}}p_{q_{2}j} \dots)$$
size
$$\int_{z_{ij}} \frac{1}{\sum_{q} z_{iq}}$$





Brokerage Benefits

Study after study shows correlation of network diversity and success/performance





B. Network Status

-3.0

A. Job Rank

3.0

Source: Burt 2000

Conditions for Brokerage Benefits



A critical condition for brokerage benefits is the separation of context



Imagine two groups of strangers brokered by node O gathered into the same room

Q: How might node O's behaviors change?

Conditions for Brokerage Benefits



Self-censorship: Twitter users with low network constraint (higher brokerage) tend to delete more tweets

Source: Park (unpublished)

Summary

Random Networks

Social capital originates from relationships

Social ties that bridge communities are a source of social capital

Individuals who broker communities are a source of social capital

New data confirm these insights, but also challenge them